



Sales, Marketing & Communication · Knauf Gypsum Tanzania - Dar es Salaam Office
Training Center Manager

Join our team today!

We usually respond within **three days**

Knauf stands for opportunity. We know that opportunity looks different to each person, and we are proud that we see opportunity in everyone. This exciting role within the Marketing Team could be the perfect next opportunity for you to build a unique career, in a values-led culture with a clear purpose of making tomorrow a home for all of us.

We are a global manufacturer of construction materials and within our Group, our **41,500 team members** in **90 countries** across **300 sites** provide a huge opportunity for anyone with ambition and energy. We value everyone's contribution equally and we ask that you bring your whole self to work, to enrich the business further, as together we achieve more in a safe and inclusive environment.

Knauf Gypsum Tanzania is proud to be part of the Knauf Group. We have a 9-year heritage in Gypsum manufacturing and have big plans for the future. Our global reach in 90 countries continues to grow and we are looking for passionate, ambitious people to help us achieve our goals. We are all led by the same core values and believe in the powerful potential of large companies to have a positive impact on the world. **We are now looking for another team mate to join us in HQ Office as Training Center Manager.**

Can you say 'yes'?

Do you treat your colleagues with respect?

Do you always have the customer in mind?

Do you act with future generations in mind?

Do you like to seek out opportunities to grow and develop?

Do you have a proven track record of delivering results?

Training Center Manager should have an engineering background with high personal and presenting skills as he/she will be the one who is presenting and teaching in almost 100% of his/her time.

What you'll be doing.

- Responsible for Knauf Tanzania & Knauf Kenya Training Centre administration and reporting.
- Instructing Knauf systems inside and outside Knauf Training Center.
- Achieve the annual target to train certain number of participants in the training center.
- Ensure the Training Centre has all the necessary facilities i.e., tools, equipment's and furnishings required to deliver trainings successfully.
- Recruit board Installers and plaster applicators and create a separate database for them for continuous engagement.
- Responsible for the mobile training (Van) if any.
- Surveying for new collaboration agreements and protocols with schools and universities.
- Provide training to the newcomers of the commercial team and other new joiners in the company.
- Train the trainers from the Non Knauf training centers (collaborative training centers), private or governmental sectors.
- Responsible for the theoretical and practical part in the training sessions.
- Responsible for organizing and hold seminars and events outside Knauf Academies.
- Collaborate with the marketing and the sales teams to choose the suitable training sessions according to the market requirements.
- Enhance training curriculums to be suitable with the market segments and requirements.
- Collaborate with sales team to facilitates some collaborative tasks as (site inspection, preparing onsite samples and mock-ups, technical support for project sales team, etc.).
- Generate new leads/opportunities from the participants.
- Collaborate with Marketing team in offline campaigns and workshops.
- Collaborate with Marketing team to attract trainees from all target segments.

What we'd love for you to have:

We are interested in you as a person: your attitude, behaviors and values. As long as you have the willingness to learn anything you need for the role that you don't already have, we'd love to speak to you. If you have experience and qualification in the following areas:

- Minimum of 2 years' working experience with Engineering background (Civil or Architecture Major).
 - High personal, presenting and teaching skills with sales sense.
 - Communicative, a relationship building character and a perfect negotiator.
 - Perfect written and spoken English.
 - Good in content creation, curriculum development and presentation preparation.
 - Technical background is required.
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We'll provide:

- A competitive salary
- Health insurance cover
- A year end-performance benefit

To Apply, [**CLICK HERE**](#)